



TRAINING ON TANZANIA HOUSING FINANCE PROJECT

Focusing on Standardization and International Best Practices for Residential Mortgage Lending

Introduction

The Bank of Tanzania is implementing a Housing Finance Project (HFP) on behalf of the Government of the United Republic of Tanzania. The main objective of the project is to develop a sustainable housing mortgage finance market in Tanzania. This entails among other things, addressing the low level of public awareness and understanding on the available products and the potential benefits and various opportunities associated with it which has been observed to hinder improved delivery of mortgage finance services in Tanzania.

The Bank of Tanzania in collaboration with M/s Enclude of Washington DC and M/s Tanzania Real Estate Settlement and Title Assurance (TRESTA) of Tanzania has organized training to banking institutions on the subject of Tanzania Housing Finance Project focusing on *Standardization and International Best Practices for Residential Mortgage Lending*.

Objective of the Course

The training aims at enlightening and sensitizing participants on the aspects relating to Tanzania Housing Finance Project and best practices for residential mortgage lending.

Target Group

This training is beneficial to Bank officials including management, Credit (including Mortgage) and Debt recovery departments, Legal department and Risk Management personnel, Sales personnel and Branch Managers.

Training Modules

The training will cover the following modules

- Overview of Lending Process
- Qualification of Borrowers
- Loan Processing and File Building

- Underwriting and Loan Closing
- Loan Administration (Servicing)
- Marketing Financial Services
- Risk Management and Loan Pricing

Trainee Requirements

All trainees are required to have their own financial calculator to participate in the exercises that will be an essential part of the above listed training modules. Each trainee will need to attend all the modules within one batch; partial attendance or selection of modules will not be permitted.

Training Batches and Dates

Batch 1: 1st-5th September 2014

Batch 2: September 8th - September 12th, 2014

Course Facilitators:

The Bank of Tanzania in collaboration with M/s Enclude and M/s TRESTA Limited.

Venue:

Bank of Tanzania Conference Facilities (Head Office)

Fee:

The applicable fee for each participant is TZS. **500,000.00** covering tuition, course materials, mid-sessions teas/coffee/refreshments and buffet lunch. The fee should be payable to the **Bank of Tanzania Account No. 9924713901, Name of the Account “Housing Investors Conference”**

Mode of Application:

Send a letter, fax or e-mail to any of the contact details provided below. Kindly note that the training will be conducted in several batches as indicated above, with each batch containing a maximum of 30 participants. *First come first served* principle will apply in selecting applicants for each batch. Applications should reach the contacts below at least 5 working days before commencement of the respective course.

Contact Details:

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